

Keep In Mind:

- You have limited time! Make the first appointment more of a 'meet and greet' and try to foster further dialogue.
- You are there to *help* them, not harangue them.
- They are ostensibly trying to do a job for constituents - remember this and work it into your approach.

Start with the Ask:

"How do you feel about basic income generally?"



Is there a place for it? What is the purpose?
Can it be cost-effective?

If it is a flat-out NO response, find out if they have ideas on:

- Dealing with poverty
- Dealing with fast-changing needs of the workplace
- Dealing with stagnant or falling wages in a contract or gig economy
- Ask what help they need to accomplish their goals on those responses
- Try to arrange a follow-up meeting where you can present options that include a basic income (and hopefully provide 'help' more along their line of thinking without compromising a basic income approach)

If it is a Non-Committal response:

- Ask if there are any aspects of basic income that disturb them. Ask if you can elaborate with a few answers in a follow-up meeting
- Ask if there are any aspects that they are in favour of. Encourage that and ask if there is any way that you can help promote those aspects in the riding and further build on them
- Based on the first two answers, you should have a feel if they even understand what basic income is. Try to arrange a follow-up meeting to either try to clarify what basic income is about and how to present it, or further explore what options they see as an alternative. If the latter, figure out how to use a basic income as part of their 'alternative' in the follow-up meeting

If it is YES response:

- How can we help them 'spread the word' and what 'word' do they want to spread?
- How can we help with answers to questions that they are having problems with or anticipate will be a problem?
- Do they think their constituents understand what basic income is?
- Do THEY understand what basic income is?
- Try to arrange a follow-up meeting for further dialogue and to present material that they might need to further the discussion of a basic income